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## 20 YEARS OF ENGIE Services in Poland

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Dear Ladies and Gentleman,

Year 2017 marks the 20th anniversary since the launch of services by local ENGIE Services (formerly Cofely Services).

I am very pleased that I can sum up this time in our long-term cooperation. We started from the small team in the emerging facility management market services in Poland. Currently, in the ENGIE Group, we operate together with ENGIE Green Energy, ENGIE Engineering Installations, ENGIE Elektromontaż, ENGIE EC Serwis, ENGIE EC Słupsk, ENGIE Term, ENGIE Złotów, Tractebel Engineering SA, together employing over 800 Employees and revenues of yearly performing over 400 million PLN.

The past 20 years were the years of our continuous and sustainable development. We started from technical services, we have acquired a lot of valuable experiences, but most of all we had the opportunity to listen to our Customers. We have watched the new challenges posed by the real estate market, which mean that we have become a learning organization and adapting to new requirements. Our basic "know-how" is technical maintenance of objects and energy efficiency, but by the requirements supported by our Clients, we enriched our offer of Integrated Facility Management services. At present provide our complex services within 3 contracts in form of Public - Private Partnership with facility management services and total guarantee an average of 20 years, including guarantees of energy savings. We have a group "know-how" in the maintenance of data centers and R&D facilities in the so-called clean rooms. We offer new local electricity distributor services (OSDn) for new facilities, especially dedicated to Developers. In cooperation with ENGIE Green Energy, which is a producer of renewable energy, we offer the optimal models of electricity sales.

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In our daily activity we are guided by the Code of Ethics of the ENGIE Group and its four basic principles: to act in accordance with the law, culture honesty, fair and reliable operation, mutual respect. Principles of Health & Safety are crucial for us, the health and lives of all people involved in any way with our services is most important for us. We have introduced an effective Customer Satisfaction Surveys system, which consistently draws conclusions.

Today, our goal is to promote security, development and smooth functioning of organizations of our customers and the communities we serve. We provide our services by implementing a strategy based on innovation, new digital technologies and the systematic development of new services and tools.

Thank you for existing contacts and opportunity to realize our common goals. I invite you to further cooperation.

Yours faithfully,

A handwritten signature in blue ink, appearing to read "Jan Woźniak".

Jan Woźniak  
Chairman of the Board